



# Work Loss Data Institute

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## - The Official Disability Guidelines Product Line - *ODG 13<sup>th</sup> annual edition (ODG), ODG Treatment 6<sup>th</sup> annual edition (ODG-TWC)*

### Annual Licensing Fees for Web Access and CD-ROM Data Integration<sup>1</sup>

Number of Users/Units	<b>ODG</b> Price Per User/Unit	<b>ODG + ODG-TWC</b> Price Per User/Unit
1	\$195	\$325
2 – 5	\$175	\$292
6 – 9	\$155	\$259
10 – 24	\$135	\$226
25 – 49	\$122	\$204
50 – 100	\$113	\$189
101 – 200	\$99	\$166
201 +	\$85	\$143
Unlimited Enterprise License (all users employed by enterprise)	\$85,000	\$143,000

3-Year prepaid licensing discounted 15%.

**Data Integration:** Data can be provided in various standard machine-readable and html display formats, with documentation outlining blueprints for simple integration techniques.

**Customization:** Customization (if necessary) for data integration license is available and may incur additional fees. Custom CD-ROM/Websites available, may incur additional fees.

**Support:** All fees include support, both technical and content related, throughout term of license. The ODG toll-free Helpdesk is available 8:00 am - 5:00 pm Pacific time. Each client is assigned an account manager to manage the delivery of support. Clients receive unlimited support (within reason) through Helpdesk and account managers, with IT assistance, (by phone, fax or e-mail) at no additional charge.

**Documentation:** Included with all applications is a Users Guide, either electronic or hardcopy, for each user. Single-user (\$195/\$325) also includes a copy of the abbreviated book, *ODG Top 200 Conditions*.

**Training:** One training session per account can be conducted online at no added charge. Additional online/telephone training may be provided, based on availability. Onsite training is an optional service requiring reimbursement for travel related expenses (T&E) plus \$600 per session. Complimentary self-paced Web-based training is available at no charge at [www.odg-disability.com/demo/](http://www.odg-disability.com/demo/). More training options are described at [www.worklossdata.com/ODGTreatmentFAQs.htm](http://www.worklossdata.com/ODGTreatmentFAQs.htm).

<sup>1</sup> Data integration files may be included upon request at no additional charge in licenses of at least \$10,000. This license fee includes access by 100 users of ODG or 53 users of ODG-TWC, and the fee for other users is according to the quantity discount schedule above. In addition, the ODG Crosswalk UR Advisor file, which contains every possible combination of diagnosis code and procedure code seen in workers' comp, and provides information on frequency as well as number of visits, plus recommendations from *ODG Treatment*, is available for automation of claims management decision-making at a cost of \$17,000 per year; however, this cost may be reduced by a credit of 20% of per-user licensing fees, reducing this additional cost to zero for enterprise licenses. (For example, an ODG Enterprise License of \$85,000 would generate a credit of 20% of this amount, or \$17,000, on the Crosswalk fees, so that there would be no additional charge for the Crosswalk under this license.)